## DRAFT PERFORMANCE BANDS
### RETAIL OPERATIONS

The typical examination performance in this band:

| Band 6 | Consistently and correctly communicates using precise industry and enterprise terminology, in a manner appropriate to the audience and situation in the workplace.  
|演示 | Demonstrates a thorough understanding and application of the performance required in a range of work tasks.  
|演示 | Applies an in-depth knowledge and understanding relevant to specific competencies.  
|演示 | Evaluates all stages of the selling process to solve specific problems.  
|演示 | Demonstrates an extensive understanding of legislation as it applies to the retail industry.  
|演示 | Exhibits a comprehensive understanding of stock control and its importance in the business environment.  
|演示 | Demonstrates critical judgment and sound reasoning to select, organise, synthesise and evaluate relevant information from a variety of sources. |
| Band 5 | Communicates, using specific industry and enterprise terminology, in a manner appropriate to the audience and situation in the workplace.  
|演示 | Demonstrates a detailed understanding and application of the performance required in a range of work tasks.  
|演示 | Demonstrates a detailed knowledge and understanding relevant to specific competencies.  
|演示 | Analyses all elements of the selling process to solve specific problems.  
|演示 | Demonstrates an understanding of legislation as it applies to the retail industry.  
|演示 | Exhibits a thorough understanding of stock control and its importance in the business environment.  
|演示 | Demonstrates accomplished judgement and reasoning to select, organise and evaluate relevant information from a variety of sources. |
| Band 4 | Communicates, using industry and enterprise terminology, in a manner appropriate to the workplace.  
|演示 | Demonstrates a sound understanding and application of the performance required in a range of work tasks.  
|演示 | Demonstrates a sound knowledge and understanding relevant to specific competencies.  
|演示 | Analyses elements of the selling process to solve specific problems.  
|演示 | Demonstrates a basic understanding of legislation as it applies to the retail industry.  
|演示 | Exhibits a general understanding of stock control and its relationship to business success.  
|演示 | Frames written responses in a descriptive manner. |
| Band 3 | Communicates using basic industry and enterprise terminology.  
|演示 | Demonstrates a basic understanding of the performance required in a limited range of work tasks.  
|演示 | Demonstrates a basic knowledge and understanding relevant to specific competencies.  
|演示 | Comprehends elements of the selling process and attempts to analyse information to solve problems.  
|演示 | Displays a limited understanding of legislation that applies to the retail industry.  
|演示 | Exhibits a general understanding of stock control.  
|演示 | Frames written responses using unsupported generalisations. |
| Band 2 | Communicates using non-industry specific terms.  
|演示 | Demonstrates a superficial understanding of the performance required in a limited range of work tasks.  
|演示 | Demonstrates a limited knowledge and understanding relevant to specific competencies.  
|演示 | Recounts elements of the selling process.  
|演示 | Displays an elementary understanding of legislation that applies to the retail industry.  
|演示 | Exhibits some understanding of stock control.  
|演示 | Frames written responses using unsupported generalisations and irrelevant material. |
| Band 1 |